



Optima's Capital Recycling Network (CRN)

Executive Summary

Program Overview

Optima's Capital Recycling Network (CRN) is a technology-enabled capital matching platform designed to assist institutional commercial real estate owners in optimizing portfolio performance through structured capital recycling and confidential off-market transactions. The program connects REITs, private equity real estate funds, institutional asset managers, and sector-specialist operators through a curated institutional network that facilitates discreet portfolio transitions.

AI Platform Architecture

At the core of CRN is a proprietary AI-infused investment alignment engine that analyzes institutional acquisition criteria, sector allocation strategies, geographic preferences, and capital deployment objectives across Optima's investor network. The system continuously evaluates alignment between available assets and qualified institutional buyers, increasing transaction efficiency while minimizing unnecessary market exposure.

CRN Program Workflow

1. Portfolio Strategy Review

Confidential discussion with investment leadership to review portfolio composition,

sector exposure, geographic allocation, and capital recycling objectives.

2. AI-Assisted Institutional Matching

Optima's proprietary platform evaluates acquisition criteria across its institutional network to identify aligned counterparties and potential off-market opportunities.

3. Confidential Transaction Execution

Optima facilitates introductions and transaction pathways enabling strategic portfolio repositioning without broad market exposure.

Institutional Participants

- Public and Private REITs
- Private Equity Real Estate Funds
- Institutional Asset Managers
- Family Offices
- Sector-Specialist Real Estate Operators

Strategic Advantages

- Access curated off-market institutional opportunities
- Accelerate capital redeployment
- Maintain sector allocation discipline
- Reduce transaction friction
- Preserve confidentiality in portfolio repositioning
- Gain strategic intelligence across emerging real estate sectors